**Head of Fundraising: background notes for prospective applicants**

The Head of Fundraising is part of the Senior Management Team at Raystede comprising:

The Fundraising team has the structure outlined below, with these direct reports as shown.

Overall in the fundraising team, there are 11 staff who are in post including the above and a further 5 vacancies currently being recruited.

The current Head of Fundraising is moving on to a much bigger job in Sussex. For the past 3 years, Raystede has been putting in place a comprehensive and ambitious fundraising strategy and staff team, agreed and fully supported by the Trustees. The goal of the team is to raise £1m in net income by 2026/27. This will come from:

* Donations and regular giving
* In-memory giving and legacies
* Trusts, major gifts and corporate
* Community fundraising and events

The main Raystede site is based in the Lewes region of East Sussex. We have a growing number of shops in the area and supporters all over East and West Sussex plus parts of Kent and Surrey.

We seek a Head of Fundraising who has the determination and ability to develop a range of income streams, lead a complex fundraising operation, manage an excellent fundraising team and work well within the Senior Management team and the wider organisation.

For more information, please don’t hesitate to call the Chief Executive on the number in the job ad.

March 2023